



# **DASH: Broker Training Webinar June 2023**

# Intro to DASH

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Driver and Auto Search History (DASH) provides detailed reports on a consumer's auto insurance history including policies, claims, and other relevant information used to provide an insurance quote.

DASH is accessible to brokerages through 2 methods:

- Report ordering portal provided by IBC.
- API access for those looking to integrate their system directly.

## Driver Reports:

- Policy & Claims history for a specific driver
- Search directly using an individual driver's license number
- Advanced search available using other driver information
- Available notifications if any critical changes occur within 90 days of generating the driver report

## Vehicle Reports: Policy and claims history for a specific vehicle

- Policy & Claims history for a specific vehicle
- Vehicle search uses the vehicle identification number (VIN)
- Detailed vehicle information includes:
  - Vehicle make, model, year, vehicle code
  - vehicle's insurance policy coverage
  - claims history on the vehicle

# Intro to DASH

- **Who can use DASH?**

- DASH is available to private auto insurers and brokers licensed to sell insurance in:
  - Alberta
  - Ontario
  - New Brunswick
  - Nova Scotia
  - Prince Edward Island
  - Newfoundland and Labrador
  - Nunavut
  - Northwest Territories
  - Yukon

- **Who Operates DASH?**

- DASH is operated by the Insurance Bureau of Canada (IBC), the national industry association representing Canada's private home, auto, and business insurers.

# Benefits to Brokers

No cost to brokers –  
those who are currently  
paying for reports can  
save \$

No report ordering  
reconciliation by carrier  
required

Reports can be ordered  
earlier in the process  
and more frequently for  
risk assessment  
purposes

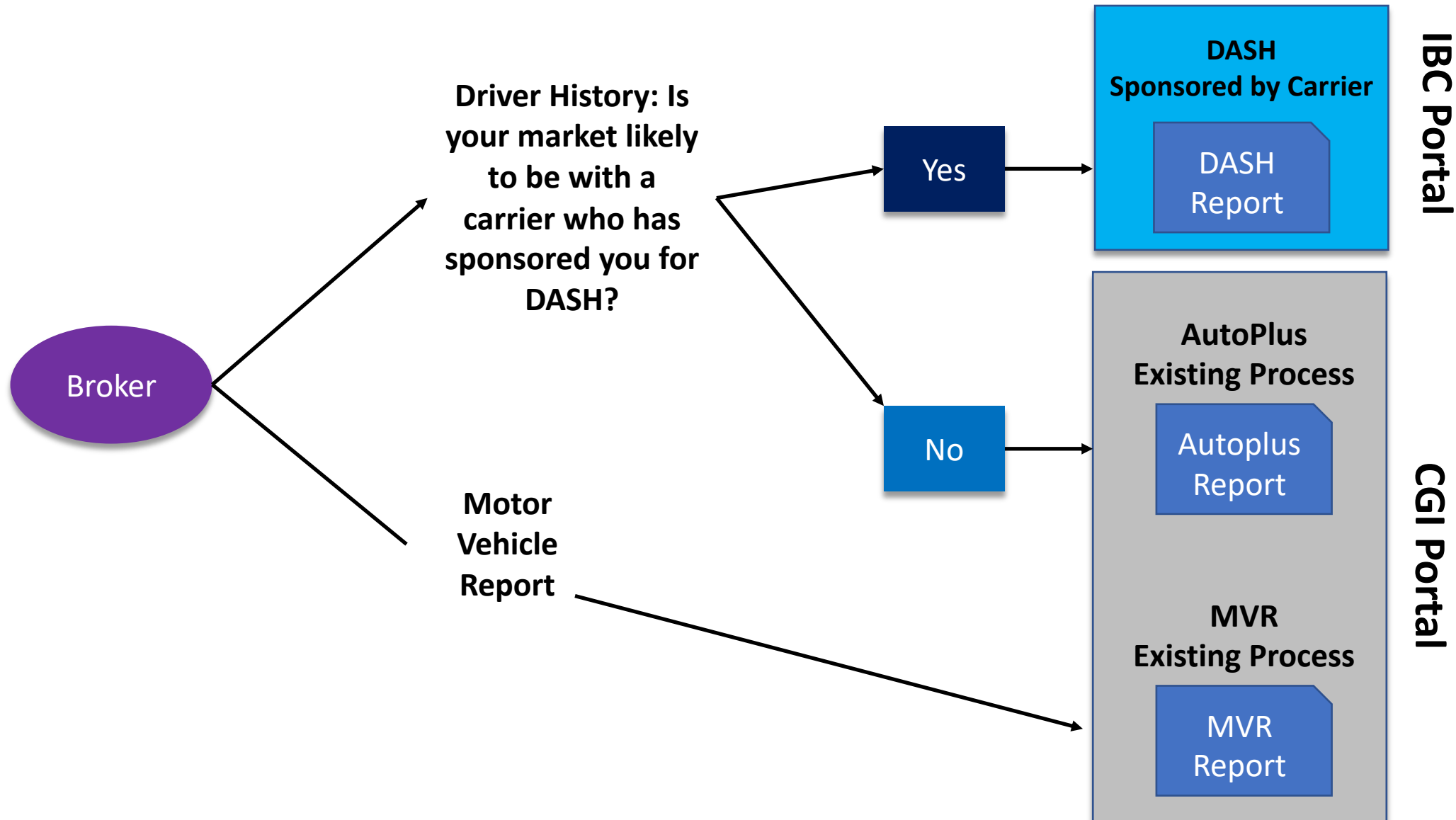
Automated data pre-  
population is possible  
through report ordering

# DASH Portal Demo

# Workflows

# DASH Report Ordering Decision Tree

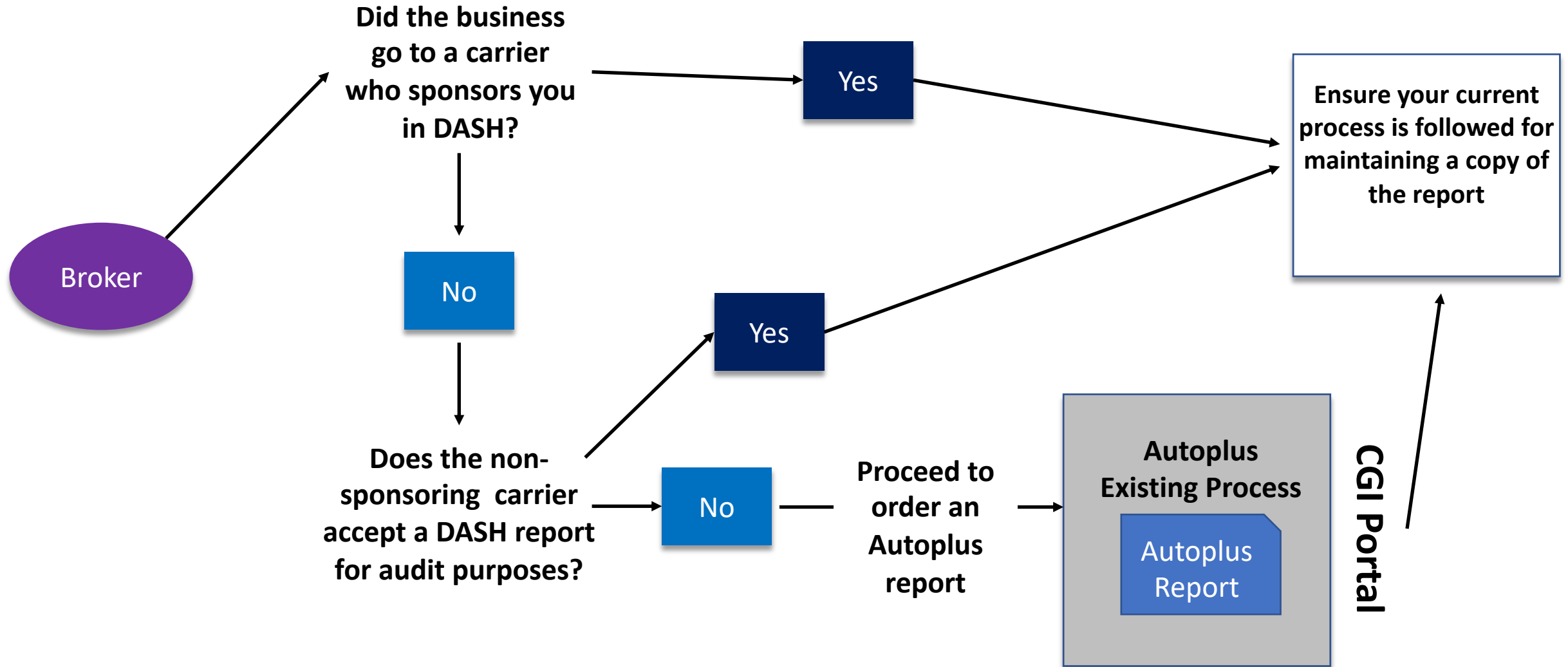
## Part 1: DASH or AutoPlus





# DASH Report Ordering Decision Tree

## Part 2: Saving a copy for audits



# What's Next?

# Next Steps

Carriers will adopt DASH  
on their own timelines

Carriers sponsor  
brokers, and will reach  
out to your brokerage to  
enroll in DASH

Brokerage reviews and  
signs DASH user  
agreement and provides  
Admin User details to  
IBC

Admin User receives  
credentials and sets up  
all other brokerage  
users

# DASH Broker Landing Page

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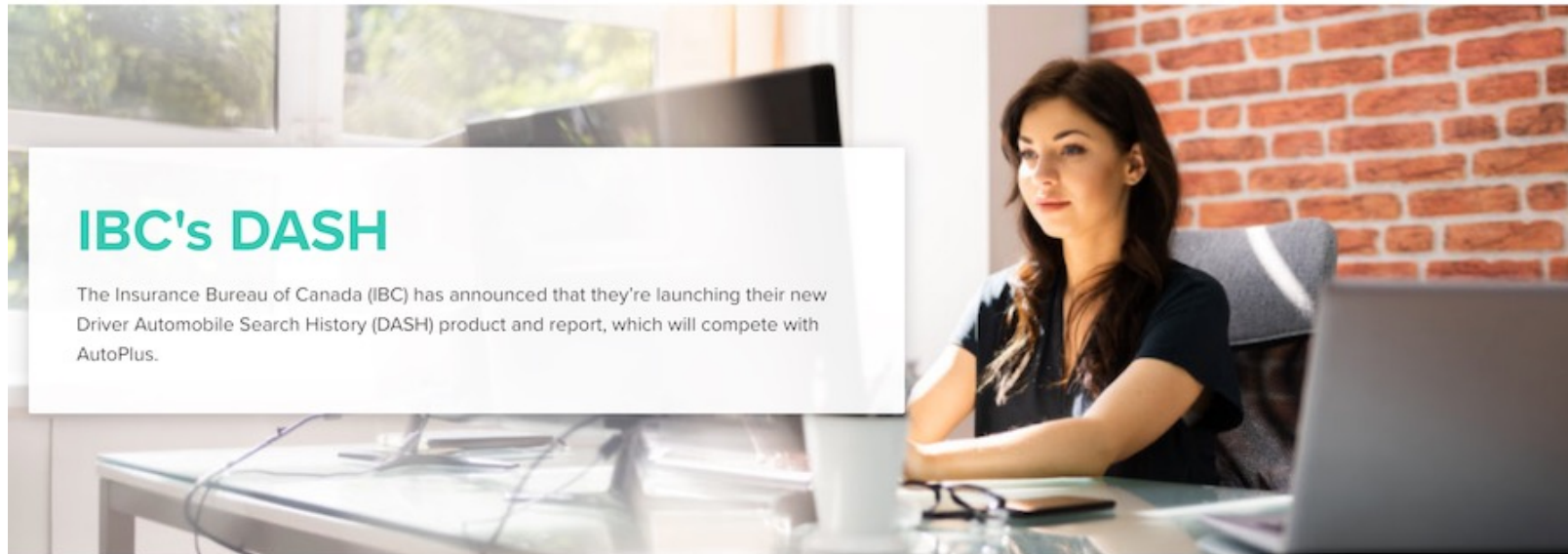
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## IBC's DASH

The Insurance Bureau of Canada (IBC) has announced that they're launching their new Driver Automobile Search History (DASH) product and report, which will compete with AutoPlus.

# DASH Broker Landing Page



Working on behalf of the industry, IBC identified an opportunity to work with insurers to develop a competitive product that would address key pain points from a user perspective. Brokers that are sponsored by one or more carriers who have signed on to DASH can access the DASH system at no cost, which removes per-transaction fees and avoids the need for brokers to manage costs related to their report-ordering within their brokerage.

We will be delivering training on this new product, which will include reference documentation, user manual, brokerage-specific decision trees, and a webinar. It's anticipated that DASH will launch at the end of March 2023. If you have any questions at this time please contact [IBC DASH Support](#) directly.

## IBC DASH Materials

### **IBC DASH Manual**

The manual will be linked to once published by IBC.

### **Brokerage Enrollment Process**

The process is currently being finalized and will be outlined here once published.

### **Brokerage Workflows**

Workflows will be published here closer to the live date.

### **FAQ**

We will have a link to an FAQ closer to the live date.

### **Training Materials**

Additional training materials, including a training webinar, will be posted closer to the live date.

# FAQ's