

2020

FEES

	MEMBERS	NON-MEMBERS
Self-Study	\$550	\$720
Online Group Discussion	\$620	\$800
Immersion	\$900	\$1170
Exam Re-Sit	\$135	\$175
Designation Fee	Free	\$250 (yearly)

DATES

	TERM DATES	EXAM (9AM-12:30PM)
Winter Semester	February 10–May 1	May 6
Re-Sit Exam	n/a	February 5
Summer Semester	June 1–July 31	August 5
Fall Semester	September 14–November 27	December 2
	TORONTO DATES	EXAM (9AM-12:30PM)
CAIB 1 Immersion	January 23–26	January 27
CAIB 2 Immersion	March 5–8	March 9
CAIB 3 Immersion	April 23–26	April 27
CAIB 4 Immersion	May 28–31	June 1
CAIB 1 Immersion	July 9–12	July 13
CAIB 2 Immersion	August 20–23	August 24
CAIB 3 Immersion	September 24–27	September 28
CAIB 4 Immersion	November 19–December 22	December 23

CONTACT

For more information on the CAIB designation, please visit our website or contact our office.

- WEBSITE** www.ibao.org/education/caib
- EMAIL** education@ibao.on.ca
- PHONE** 416.488.7422 or 1.800.268.8845
- LOCATION** 700-1 Eglinton Avenue East, Toronto, ON M4P 3A1

CAIB
DESIGNATION



CANADIAN ACCREDITED INSURANCE BROKER (CAIB)

Increase your business competence, confidence and credibility as an insurance professional with the Canadian Accredited Insurance Broker (CAIB) program. This four-part national program provides an in-depth look at technical coverage and business management strategies within Personal + Commercial lines. Each of the four modules culminates in a national exam and can be taken in any order. Upon successful completion, candidates are awarded the nationally recognized professional designation.

CAIB is a credential that sends a bright signal to your brokerage, your clients and the broker community. It increases leadership potential and provides a powerful, lifelong network. The program was developed specifically for insurance brokers with the input and expertise of brokers across Canada. Brokers immediately benefit from enhanced technical knowledge and business competency.

CAIB GRADUATES:

- Gain an in-depth understanding of property + casualty insurance
- Qualify for an exemption from the RIBO Level II unrestricted technical exam
- Are eligible for credits towards other industry designations

FORMATS

Modules can be taken in any order; all formats include the exam.

SELF-STUDY

Study at your own pace with access to an experienced broker for guidance.

ONLINE GROUP DISCUSSION

An experienced broker guides learners through weekly 1-2 hour sessions via webinar. It's a forum of active participation and sharing of ideas.

IN-CLASS GROUP DISCUSSION

Organize a CAIB module near you. Contact IBAO for details & pricing.

IMMERSION

Instructor-led, 5-day course with hands-on exercises, group discussion and practical applications of content. Immersion being a condensed format makes it possible to complete the designation in under a year.

Recommended for individuals wanting to focus on their studies without distractions. The exam is written on the final day of the course.

Requests to run Immersion for groups of 10+ people in your area, contact IBAO.

TORONTO IMMERSION FACILITATOR

Chris Coniglio, BA, CAIB, CIP - VP, Commercial Insurance, Breckles Insurance Brokers

CAIB 1

GENERAL INSURANCE (5 MANAGEMENT + 16 TECHNICAL HOURS)

- Introduction to General Insurance
- Habitational Insurance
- Personal Liability Insurance
- Farm Insurance
- Basic Personal Auto Insurance
- Building Professionalism - Emphasis on Service
- Travel Insurance

CAIB 2

COMMERCIAL INSURANCE (16 TECHNICAL HOURS)

- Introduction to Commercial Property
- Commercial Property Insurance - Policy Forms
- Commercial Property Insurance - Additional Coverage Forms
- Commercial Property Insurance - Miscellaneous Property Forms
- Crime Insurance
- Business Interruption Insurance

CAIB 3

COMMERCIAL INSURANCE LIABILITY (16 TECHNICAL HOURS)

- Commercial General Liability - A Legal Perspective
- Commercial General Liability Insurance Policy
- Commercial Automobile Exposure
- Ocean Marine + Aviation Insurance
- Surety Bonds
- Risk Management

CAIB 4

BROKERAGE MANAGEMENT (20 MANAGEMENT HOURS)

- Strategic Planning
- Organizational Behaviour
- Human Resource Management
- Leadership Management
- Broker/Insurance Company Relations
- Marketing + Communications
- Building Long-Term Relationships
- Technology
- Financial Management
- Monitoring